# TELLECTUAL PROPERTY ORGANIZATION International Bureau



# INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification 5:
H04M 3/42

(11) International Publication Number: WO 92/01350
(43) International Publication Date: 23 January 1992 (23.01.92)

(21) International Application Number:

PCT/US91/04700

(22) International Filing Date:

2 July 1991 (02.07.91)

(30) Priority data:

547,490 647,140 3 July 1990 (03.07.90) 29 January 1991 (29.01.91)

US US US

(71)(72) Applicant and Inventor: TELLER, David, M. [US/US];
43 West 68th Street, New York, NY 10023 (US).

(74) Agent: LIEBERMAN, Lance, J.; Cohen, Pontani & Lieberman, 551 Fifth Avenue, New York, NY 10176 (US).

(81) Designated States: AT (European patent), BE (European patent), BR, CH (European patent), DE (European patent), DK (European patent), ES (European patent), FR (European patent), GB (European patent), GR (European patent), IT (European patent), LU (European patent), NL (European patent), SE (European patent).

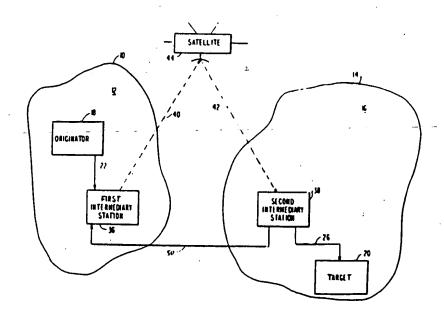
#### **Published**

With international search report.

(54) Title: METHOD OF ESTABLISHING A COST-EFFICIENT COMMUNICATIONS PATH BETWEEN INTERNATIONALLY-REMOTE PARTIES

### (57) Abstract

An originator (18) located in a first national state (10) and wishing to establish a communications connection with a target (20) in a second national state (14) initiates a first communications link (22) with a first intermediary station (36) preferably located in substantial geographic proximity to the originator (18) and provides the first station (36), over the first link (22), with identifying information relating to the target (20). The first link (22) is maintained. The first intermediary station (36) then transfers the target-identifying information to a second intermediary station (38) preferably located in substantial geographic proximity to the target (20). The second intermediary station (38) thereafter initiates and establishes a second communications link (26) with the target (20) and a third communications link (50) with the first intermediary station (36). Fi-



nally, the second intermediary station (38) interconnects the second (26) and third (50) links, and the first intermediary station (36) interconnects the third (50) and first (22) links, thereby forming an integrated composite communications path or channel between the originator (18) and target (20).

# FOR THE PURPOSES OF INFORMATION ONLY

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

	•				
AT	Austria				
AU	Australia	ES	Spain -		
88	Barbados	FI	Finland	MG	Madagascar
38	Belgium	FR	France	ML	Mali
BP	Burkina Faso	GA	Gabon	MN	Mongolia
BG	Bulgaria	CB	United Kingdom	MR	Mauritania
BJ	<b>—</b>	GN	Guinea	MW	Malawi
BR	Benin .	CR	Greece	NL	Netherlands
	Brazil	HU	' Hungary	NO	Norway
. CA	Canada	IT		PL .	Poland
CF	Central African Republic	JP	Italy	RO	Romania
CC	Congo		Japan	SD	
CH	Switzerland	KP	Democratic People's Republic	SE	Sudan
Ci	Cou d'Ivoire		of Korea		Sweden
CM	Cameroon	KR	Republic of Korea	SN	Senegal
C2	Czechoslovakia	LI	Liechtenstein	SU	Soviet Union
DE	Germany	LK	Sri Lanka	TD	Chad
DK	Denmark	LU	Luxembourg	TÇ	Togo
		MC	Monaco	us	United States of Amer

-1-

1	
. 2	METHOD OF ESTABLISHING A COST-EFFICIENT
3	COMMUNICATIONS PATH BETWEEN
4	INTERNATIONALLY-REMOTE PARTIES
· 5	
. 6	
7	
8	
9	
10	
11	FIELD OF THE INVENTION
12	
13	The present invention is directed to
14	methods of initiating and arranging communications
. 15	connections such as, but not limited to, audio or
16	voice-type telephone links between exactly two
17	parties at remotely spaced-apart locations,
18	particularly at internationally-remote locations
19	such as where one of the parties is located in the
20	United States and the other is in a foreign country.

### BACKGROUND OF THE INVENTION

1 2 3

5

6 7

8

9

10

11

12

13

14

15

1.6

17

18 19

20

Persons having the need to communicate, as with by telephone, another located internationally-remote location quickly learn that the cost of a call between, by way of example, France and the States United varies greatly depending upon the country of origin -- i.e. the place from which the call is placed. Thus, a call initiated or originating in Paris and directed to a party in New York will typically cost significantly more than the cost of the same call if originated from New York. Many factors contribute to this sizable disparity, including the often inexplicable vagaries of international long distance carrier toll charges, the general inability to direct-dial, without operator intervention, a call from most foreign countries to the United States, and the need, when placing a call to the United States from a foreign state, to utilize and thereby subject oneself to the operator-assisted toll rates and tariffs of foreign telephone companies and communications carriers.

212223

24

25

26

27

28

29

30

31

32

33

34

This direction-dependent differential in\_ calling charges is so significant internationally-separated persons who must communicate with some frequency or regularity, for business or pleasure or otherwise personal reasons, often go to great lengths or employ elaborate subterfuges in efforts to have the communications link billed at the lowest applicable rates then available. In one commonly-used ploy where a foreign-based caller wishes to speak with a U.S.based target, the foreign caller will telephone the

2

3

4

5

6

7

8

9

10

11

12 13

14

15

16

17

18 19

20

21

2223

24 25

26 27

28 29

30

31 32

33

34

U.S. target, orally inform the target of caller's telephone number, and then immediately hang up and wait for the target to return the call -thereby resulting in the follow-up call being billed at the markedly lower rates applicable to U.S.originating calls rather than at the higher rates applied to calls originating in the foreign country. Such a system is, however, highly dependent on the foreign originator's ability to keep the initial call as short in time as possible, a factor not often within the exclusive control of the originator and thus subject to numerous common call-lengthening delays and other difficulties. For example, the target may not have a writing implement, recording the number to which the return call is to be directed, handy or readily available at the time of the initial call, thus unexpectedly increasing the caller's foreign-originating call time and costs and substantially diminishing the advantages to be gained by the call-back. Similarly, the wrong person may answer the call at the target's location, and the resulting delays in locating the target and in putting him or her on the line similarly skew the economic advantages potentially attainable. latter problem is particularly acute in businessrelated calls in which, by the time the call is directed through a company switchboard and one or more secretaries or other intermediaries and finally reaches the target, much of the savings available through the return call-back are lost for all but unusually lengthy follow-up connections. Morecver, in a business environment it would be both unusual and unprofessional to place a foreign call to a business contact and then ask to be "called back".

-4-

An analogous situation exists with respect to intranational and even local communications connections or calls initiated, for example, from many hotels and inns which charge a substantial premium for such calls as compared to an incoming call directed to a hotel guest to which no surcharges or artificially-inflated toll rates are applied.

## OBJECTS OF THE INVENTION

2<sup>-</sup>

5

7.

It is accordingly the desideratum of the present invention to provide a method of minimizing or reducing the monetary costs associated with establishing and maintaining a communications path or connection between remotely-located parties where the calling or connection time charges differ as a function of the location from which the call originates. It is a particular object of the invention to provide such a method wherein the communications connection is between exactly two parties.

It is a further object of the invention to provide such a method where the parties are located at internationally-remote locations in different national states.

It is another object of the invention to provide such a method where the target of the communications connection is located in the United States and the originator of the connection is located in an internationally-remote, foreign national state.

An additional object of the invention is to provide such a method wherein the foreign-located originator of the call may avoid all or substantially all international tariff or toll charges associated with the initiation of a communications connection to the internationally-remote target's national state while directing the initiation of the intended communications connection from the target's location.

Still another object of the invention is to provide such a method that is simple and

YU 92/01330 PC1/U391/04/00

-6-

straightfo	rwa	rd to	use	and	can	thus	be	read	ily
practiced	by	virtu	ally	anyo	ne w	ithout	re	gard	to
educationa	ıl ba	ackgrou	and o	r spe	cial	train	ing.		

Other objects and features of the present invention will become apparent from the following detailed description considered in conjunction with the accompanying drawings. It is to be understood, however, that the drawings are designed solely for purposes of illustration and not as a definition of the limits of the invention, for which reference should be made to the appended claims.

-7-

1	BRIEF DESCRIPTION OF THE DRAWINGS
2	
3	In the drawings, wherein similar referenc
4	characters denote like elements throughout th
5	several views:
6	Fig. 1 is a diagrammatically illustrative
7	depiction of an international setting for use i
8	describing a first embodiment of a method in
9	accordance with the present invention;
10	Fig. 2 is a diagrammatically illustrative
11	depiction, similar to Fig. 1, of an international
12	setting for use in describing a second embodiment of
13	a method in accordance with the invention;
14	Fig. 3 is a diagrammatically illustrative
15	depiction of an international setting for use in
16	describing a third embodiment of a method in
17	accordance with the invention; and
18	Fig. 4 is a diagrammatically illustrative
19	depiction, similar to Fig. 3, of an international
20	setting for use in describing a fourth embodiment of
21	a method in accordance with the invention.

## DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENTS

1 2 3

5

7

8 9

10

11

12 13

14

15

16

17

18 19

20

21

22 23

24 25

26 27

28 29

30

31 32

33.

34

The present invention relates to the initiation and arranging and establishment communications connections between two, preferably exactly two, parties at remotely spaced-apart locations. It is particularly directed to the establishing of such connections at reduced or minimized cost where the normal costs of conventional direct connection between the parties differ, often by a substantial margin or multiple, as a function of the location from which the connection originates or, put another way, direction of the call. In each of the currently preferred embodiments of invention herein the disclosed, the exactly two parties are located at internationally-separated or remote locations in different national states and, most preferably, one of the parties is located in the United States and the other is in another, i.e. foreign, country.

Various terms used in this disclosure are intended to have and encompass meanings broader than that which might otherwise at first be apparent. Thus, unless otherwise indicated or contextually clear, references to communications connections or links should be understood as including all hookups, whether by wire or radiowaves or some combination thereof, between spaced apart locations for the purpose of transmitting or receiving or exchanging, inter alia, voice or other audio-based signals, video information or imaging signals, and/or encoded or unencoded data signals, whether in analog or digital format or both. For additional ease of description, the communications connection

2

3

5

6

7

8

9

10 11

12 13

14

.15

16 -

17 18

19 20

21

22 23

24

25

26

27 28

. 59

30 31

32

33

34

frequently be described as or in terms of a voicetype telephone call, although such usage is not intended to be understood as a limitation on the manner of establishing the link or on the information transmitted or transmittable therethrough. The parties or persons between which the communications links are established may be human individuals, or automated and/or manuallyoperated equipment or apparatus, or an entity such as a corporation, or any combination thereof. For convenience, further facilitate and to understanding of the invention, the party by whom the communications link is, at the outset, arranged initiated is generally referred to as the originator, and the party with which the originator intends to finally complete the connection is, herein, identified as the target or receptor. Thus, all of these terms should be understood in their broadest senses and in an inclusive and nonlimiting manner.

A first embodiment of the inventive method will now be described with specific reference to Fig. 1 of the drawings. Diagrammatically depicted in Fig. 1 are the border 10 of a first national state 12 and the border 14 of a second national The states 12, 16 are internationallyremote from each other and, as such, they may be contiguous along a common border or border portion or physically separated by one or more land masses or other national states or jurisdictions and/or by one or more bodies of water. Thus, the national states 12, 16 may, for example, represent two different countries, or geographical regions, or other spaced apart entities or places between which

communications connections are intended. generally contemplated, in accordance with the invention, that the cost of establishing maintaining a communications link of given duration between the national states 12, 16 differs as a function of the state from which the link initiated and, for ease of description, it is herein assumed that these costs or charges are greater where the link originates from the first national state 12 than from the second state 16. further assumed in this disclosure -- solely by way of example and, once again, to facilitate an understanding of the invention -- that the first national state 12 is France and the second national state 16 is the United States of America. present time, the toll charges for telephone calls made from France to the United States greatly exceeds the charges for calls made from the United States to France.

In any event, the originator 18 -- whose desire or intention it is to establish the communications connection or link with the target 20 -- is located in the first national state 12 (France) and the target 20 is located in the second national state 16 (the United States). In this first-described embodiment of the inventive method, the originator 18 initiates a first communications link 22, as for example by dialing on or in association with a conventional telephone instrument or the like, from the originator's location to an intermediary 24 situated in the second national state 16 of the target. The intermediary 24 -- which, in accordance with the invention, functions to establish communications connections -- may

2

3

4

. 6

7 8

9

10

11

12

13

14 15

16

17

18

19 20

21 .

22

23

24

25 26

27

28

2930

31

32 33

34

comprise a live person acting, as will hereinafter become apparent, somewhat in the manner of telephone or switchboard operator or the like, or it implemented by suitable automated semiautomated switching and communications linking When the first link 22 has been equipment. established, the originator 18 provides or transmits passes to the intermediary 24, over communications link 22, identifying information relating to the location and/or identity of the intended target 20. This identifying information may, for example, be the telephone number, as with all relevant country and/or area codes, of the target, and/or it may comprise other information relating to the target and from which the intermediary 24 is capable of deriving or determining the telephone number or other communications channel linking data for the target. It should be further understood that the originator may provide the intermediary 24 with the identifying information in any suitable manner such as orally, or by manually entering the data through the originator's telephone or other keypad or keyboard in response to a specific request for the information from the intermediary, or in any other appropriate fashion as a matter of design or operating choice. It will also generally be necessary for the originator 18 to identify his or her own identity and/or location to the intermediary over or through the first link 22, arrangements in which the separate, specific transmission of originator-identifying information to the intermediary is not required -- as for example where frequent or regular users of or

2

3

4

5

6

7

8

9

10

11 12

13

14

15

16

17 18

19

20

21

22

23

24

25

26

27 28

29 30

31

32

33

34

subscribers to a system implementing the invention access a dedicated link to the intermediary, or the intermediary or communications system otherwise has capability to automatically identify location and/or identity of the originator 18 of the first communications link 22 -- are also within the intended scope and contemplation of the invention. For purposes of explanation, it is assumed herein that the originator provides the intermediary with his or her telephone number and/or a subscriber account code, and with the telephone number of the target, either orally or by entering the appropriate digits through a touch-tone dialir.q keypad. Optionally, the originator may also supply the intermediary with time or interval delay information for instructing the intermediary to establish the subsequent communications link with the target, as will hereinafter be understood, at a thus-specified time or delay interval rather immediately as is normally contemplated.

After the originator 18 has supplied the intermediary 24, through the first communications link 22, with at least the identifying information relating to the intended target 20, the link 22 may be and is, preferably, terminated. Termination of the link 22 may be effected by or from the location of either the originator 18 or the intermediary 24. The intermediary then initiates and establishes a second communications link 26 from the intermediary to the location of the target 20 using, or by derivatively making use of, the target-identifying information supplied to the intermediary by the originator over the first communications link 22. Here again, described in the context

2

3

4

5

6

7 8

9

10

11

12 13

14

15 16

17

18 19

20 21

22

23

24 25

26

27

28 29

30

31

32 33

34

conventional voice-type telephone connection, the second link 26 may for example be initiated by manual or automated or semiautomated dialing of a standard telephone instrument or the like, or through electronic generation of conventional touchtone dialing tone pairs or of other data signals as is well known in the art, over a voice-grade analog telephone line.

When the second communications link 26 has been established between the intermediary 24 and the location of the target 20, and in the event that the originator 18 has communicated to the intermediary the originator's intention to establish a connection with particular target individual. intermediary may, optionally, determine whether that target individual is at the target location or is otherwise available. The intermediary 24 also initiates and establishes a third communications link 28 from the intermediary to the location of the originator 18; this third link may be set up prior or substantially concurrently with, subsequent to the establishment of the second link The third communications link 28, like the second\_link, may for example comprise a voice-grade analog communications path over standard telephone lines or the like and may be initiated conventional dialing of a telephone-type instrument or equivalent pulse or tone-generating apparatus.

With the second and third communications links 26, 28 established, the second and third links are connected together so as to enable direct communication between the originator 18 and the target 20. This connection of the second and third communications links or paths may be effected by,

2

5

7

8 9

10 11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26.

27

28

29

30

3132

33

34

and at or from the location of, the intermediary 24, and may be carried out in any conventional or otherwise suitable manner including, but not limited to, interconnecting the data-carrying communications lines directly or across an isolating transformer or It is not necessary -- indeed, in most the like. presently contemplated situations it is neither intended nor desired -- that the intermediary remain as a third communicating party in the interconnected second and third communications links. event, in accordance with the invention integrated communications pathway or connection or channel between the originator 18 in the first national state 12, and the target 20 in the second national state 16, is thus established, with both parts of the integrated communications channel -i.e. the second and third links 26, 28 -- having originated in or been initiated from the second national state. Since the communications tariffs or rates are substantially lower on calls originating in the second state 16 as compared to those originating in the first state 12, the resulting integrated communications path or channel between the originator and the target will significantly less than had the originator directly called or otherwise initiated a direct link to the target.

As should now be apparent, the total cost of establishing and maintaining the integrated communications connection between the originator 18 and target 20 will be, at a minimum, the sum of three separate components — i.e. the cost of the first link 22 from the originator to the intermediary 24, the cost of the second link 26 from

3

4

5

6 7

8

9

10

11

12

13

14 15

16

17.

18

19

20 21

22 '

23 24

25

26 27

28

29

30

31 32

33 34

the intermediary to the target, and the cost of the third link 28 from the intermediary originator. Ϊn accordance with current communications rate structures, each of these costs will generally be determined, inter alia, as a function of the timed length or duration of the respective connection. Thus, in the context of this first embodiment of the inventive method described in conjunction with Fig. 1, this total cost may be minimized by minimizing the duration of the first link 22 so as to reduce the cost of that first link, and by attempting to have the lowest possible communications rates applied to the second link 26 between the intermediary 24 and target 20 through, for example, minimizing the physical distance between the intermediary and target.

This latter objective of advantageously minimizing the cost of the second link through physical proximity of the intermediary and target may, by way of example, be achieved in accordance with a second embodiment of the invention. This second embodiment contemplates a relatively minor modification to the first form of the invention described in conjunction with Fig. 1 and, as such, only the specific modifications and their effects on the hereinabove-disclosed method will be expressly pointed out.

Thus, and as shown in Fig. 2, the intermediary in this second embodiment comprises a multiplicity of physically remote or separated parts or stations, all located in the second national state 14, and identified in the drawing as a first intermediary station 30 and a second intermediary station 32. As a practical matter, one of the

2

5 6

7

8

10

11 /

12

13 14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29 .

3031

32

33

34

intermediary stations 30, 32 will generally be physically closer to the intended target 20 -- or at least at a location from which the charges for a call to the target are less -- than the other and. for purposes of description, it is assumed that the second intermediary 32 is located closer to the target 20 than is the first intermediary 30. Those skilled in the art will readily appreciate, as this description proceeds, that the number intermediary parts or stations may advantageously, and will preferably, exceed two and, indeed, that as a general matter the greater the number of such stations located in and about the second national state 16 the greater the potential cost savings that can be realized in accordance with the invention. Thus, a communications network or system developed or available for use in the practice of the method of the invention may advantageously include a plurality of physically-separated intermediary parts or stations or locations. Nevertheless, for ease of description -- and since it is presently contemplated in respect of this second embodiment that, for any particular communications connection between an originator 18 and a target 20, no more than two (of perhaps many available) intermediate stations will be employed -- only the two stations 30, 32 are illustrated in Fig. 2.

In this second embodiment of the invention, the originator 18 initiates the first communications link 22 to one of the intermediary stations, shown by way of example in Fig. 2 as the first station 30. It is generally contemplated that the originator will initiate the first link to that intermediary station to which the communications

2

3

4

5 6

7

8

9

10

11

12 13

14

15

16 17

18

19 20

21

22

23

24

25 26

27

28

29

30

31

32 33

34

lowest relative to the other rates are the intermediary stations, typically that station in closest physical proximity to located originator. For example, if the originator 18 is in Paris, France, the first station 30 is in New York City and the second station 32 is in Los Angeles, California, the originator may perhaps minimize the cost of the first link 22 by calling the first station 30 in New York rather than the second station 32 in Los Angeles. After the originator 18 has provided the first intermediary station 30, over or through the first link 22, with the identifying information relating to the location and/or identity of the target 20, the first link preferably is terminated as heretofore described in connection with the Fig. 1 embodiment of the invention.

With the identifying information in hand, the first station 30 -- recognizing or determining that the second station 32 is located in physicallycloser proximity or in an otherwise more costeffective location to the target than the first station 30 -initiates or establishes communications interlink 34 to the intermediary station 32. The first station 30 then transmits or provides the identifying information received from the originator 18, or related targetlocation information derived therefrom, to second station 32 over the interlink 34. The interlink 34 may be terminated, by or from either the first or second intermediary stations as a matter of design choice or operating efficiency or capability, after the required information has been passed from the first station 30 to the second station 32 over the interlink. Having received this

identifying information over the interlink 34, the second station may then proceed to establish the second and third communications links 26, 28 to the target 20 and originator 18, respectively, and to interconnect the two for enabling direct communication between the originator and target in accordance with the description hereinabove set forth with respect to the first embodiment of the inventive method.

Thus, in accordance with this second embodiment and modification of the first-disclosed method of the invention, the cost of one of the major components of the total communications charges incurred in creating an integrated communications pathway or channel between the originator 18 and target 20 -- more particularly the cost of the second communications link 26 -- is reduced. should also be recognized that the additional costs associated with establishing the interlink 34 may be minimized by implementing the interlink, by way of example, using dedicated lines or transmission paths between the intermediary stations, or through microwave or other high-speed data links transmitting the target-identifying information between intermediary stations in multiplexed or other high-speed data bursts.

A third embodiment of the invention will now be described with specific reference to Fig. 3 of the drawings. Here, again, to avoid unnecessary repetition only the specific modifications to the earlier-described embodiments and the effects of such modifications will be expressly described. As shown in Fig. 3, the intermediary is in this instance comprised of physically-separated first and

2

3

4

. 6 7

9

10 11

12

13

14

16

18

19 20

21

22

23

24

25

26 27

28

29

30

31

32

33

34

15

second stations 36, 38 which are located different national states. In the particular form of the invention illustrated, the first station 36 is located in the first national state 12 -- in which the originator 18 is also located -- and the second station 38 is located in the second national state 16 of the target 20. This arrangement accordingly results in a substantial reduction in the cost of the originator-initiated first link 22 from the originator 18 to the intermediary over those alternate arrangements heretofore described since the first link need not, in this case, cross national borders or boundaries. Indeed, where the originator and first intermediary station 36 are located in relatively close physical proximity, the cost of the first link 22 may be so small as to be effectively insignificant; for this multiple first stations 36 may be located throughout the first national state 12 for use by variouslylocated originators in the first state 12. although further modifications in which the first intermediary station 36 is located in a third national state -- i.e. a state other than both the first and second states 12, 16 -- are also contemplated, even then may the costs of the first link 22 be reduced over the previously-described embodiments by locating the first station 36 in such a third national state to which the communications rates or charges for links originating in the first state 12 are lower than for links directed from the first to the second state 16.

In order to take maximum advantage of the first link cost savings available in the practice of the Fig. 3 embodiment of the invention, it is

2

3

**4** 5

6 7

8

10

11 12

13 14

15

16

17

18 19

20

21

22

23 24

25

26

27

28 29

30

31

32

33

34

preferred that the transmission of the targetidentifying information from the first intermediary station 36 to the second station 38, over an interlink established therebetween, be effected in an efficient and most economical manner. One of way of achieving economical transmission of identifying information between the respective intermediary stations in the first and second national states is, subject to suitable interstation spacing or distance, the use of line-ofsight microwave broadcast links through which highspeed data transmissions are readily accomplished. Where the distance between the first and second stations 36, 38, or additional physical or economic or other factors, do not permit such microwave however, alternative interlinking arrangements may be employed. As diagrammatically illustrated, by way of example, in Fig. 3, the communications interlink between the first and second intermediary stations 36, 38 may comprise the combination of a data transmission uplink 40 to and downlink 42 from a satellite or data relaying spacecraft 44 located in a suitable orbital location Similar arrangements in transmitted data signal is bounced or reflected off an atmospheric layer or the like, as is known, are also contemplated. Indeed, the exact manner of achieving or effectuating the interlink between the first and second intermediary stations 36, 38, and the preferred use of high-speed data transmission methods and apparatus, should be understood to be general matters of design choice selected accordance with the intended functionality and operational efficiency of the inventive method.

2

3

5

7

8

9

10

11 12

13

14

15

. 17

18

19

20

21 22

23 24

25

26

27

28

29

30

31 32

33

34

16

Yet another embodiment of the invention is illustrated in Fig. 4 of the drawings. This fourth embodiment is most similar to that hereinabove described in connection with Fig. 3, differing primarily in the inclusion of a third intermediary station 46 located in the second national state 16 and, most preferably, in closer physical proximity to the target 20 than the second intermediary station 38. As should by now be apparent, in this fourth embodiment the target-identifying information received by the second station 38 over the interlink 40, 42 is, in turn passed on or transmitted to the third station 46 over a second interlink 48 -- of any suitable form -- connecting the second and third intermediary stations 38, 46. It is contemplated that the second interlink 48 is initiated and established by the second station 38 for the purpose of passing the target-identifying information on to the third station 46, following which the second interlink may be terminated. The identifying information may thus be passed on to the third intermediary station to take advantage of the closer proximity of the third station 46 than the second station 38 to the target 20. In other arrangements, second station 38 may be constructed or functional solely for receiving downlinked data from the satellite 44 or the like whereby transmission or passage of the target-identifying data to another intermediary station -- identified herein as the third station 46 -- whether or not in closer physical proximity to the target 20, would be necessary. In any event, in this last embodiment of the invention it is the third station 46 that initiates or establishes the second link 26 to the

2

3

4

5

6 7

8

9

10 11

12

13

14

15

16

17

18

19

20

21

22

23

24

25 26

27

28 29

30

31

32

33

34

target 20 and the third link 28 to the originator effects 18, and that or initiates the interconnection of the second and third links to the originator and target in direct communication with one another.

A fifth embodiment of the invention will now be described with particular reference to Fig. 5. Fig. 5 is perhaps most similar to that arrangement previously disclosed in conjunction with Fig. 3 and, to avoid unnecessary repetition, only the specific modifications to that earlier-described method will be expressly described.

seen in As Fig. 5, here again the intermediary is formed of physically-separated first and second stations 36, 38 which are located in different national states 12, 16. In embodiment, it is most preferred -- for reasons that will soon become apparent -- that the first station 36 is located in the first national state 12 of the originator 18, or at least at а location geographically proximate the originator otherwise sufficient to suitably minimize monetary cost of the originator-initiated first link 22 from the originator to the first intermediary \_ station 36. This preference is based on one of the primary differences between this fifth embodiment and that previously described with respect to Fig. 3; namely, in this further embodiment the first link 22 is maintained -- i.e. is not terminated by either the originator 18 or the first intermediary station 36 -- after the originator has supplied the station 36 with the target identifying information as, for through the satellite uplink 40 example, downlink 42. Rather, the first link

2

3

4

5

6

7

8

9

10 11

12

13 14

15 16

17

18

19

20

21

22

23

24

25

26 27

28 29

30

3132

33

34

maintained while the first station 36 communicates with the second intermediary station 38, and while the second station 38 originates and establishes the second communications link 26 from the second station to the target 20. Neither is the first link 22 terminated as the second intermediary station 38 originates and establishes a third communications link 50 from the second station to the first intermediary station 36. When this third link 50 has been established, the second and third links 26, 50 are connected together by the second intermediary station 38 so as to enable direct communication therebetween of voice or data or other signals carried respectively thereon. Similarly, preferably or generally substantially concurrently therewith, the third link 50 and the first link 22 are connected together by the first intermediary station 36, thereby completing an integrated, direct communication path between the originator 18 and the target 20 over the now-connected links 22, 50, 26.

The advantages of this last-described embodiment of the invention are significant. this method provides a calling example, communications arrangement that operates, with respect to most conventional, currently-practiced methods, most normally or transparently to the user -- particularly the originator 18. There is no need for the originator to first place the call, hang up and await a callback (unless, of predeterminately delayed completion of the composite connection has expressly been requested or the target is not immediately available as, by way of example, in the case of a busy called line). call is placed by the originator and, after a not-

2

3

5

6 7

8

9 10

11

12

13

14

15 16

17

18

19

20

21

22

2324

25

26

27

28 29

30

**31** 

32

33

34

unduly lengthy or unusual delay for an international call, the target comes on the line. Automated or directly-spoken voice prompts or status statements may be provided to the originator, and/or to the target, from time-to-time as may be necessary or appropriate. Moreover, the initial provision of the target-identifying information may be handled in a wholly or partly automated fashion, such as by having the originator first key in the telephone the first station 36, awaiting instructional tone or message, and then keying in target's telephone number or the like. Similarly, data identifying the originator can be supplied automatically by suitable apparatus, perhaps built into a subscriber's telephone set or line and well within the skilled individual's abilities to construct, that is directly interrogated by the intermediary station.

This fifth embodiment of the inventive method is also especially capable of realizing significant economic savings to the operator of such a system of which originating subscribers may become members to achieve notable savings in placing international calls from foreign national states. By appropriate placement of multiple intermediary stations throughout the national originators and targets to whom the service is specifically directed, and the use of such suitably selected communications links such as satellite channels, microwave links, and dedicated or leased lines and the like, the service provider may greatly its direct' communications minimize establishing originator-to-target communications paths to a level potentially far below those

3

4

5

6

7

8

9

10 11

12

13 14

15 16

17

18

19

20

21

22

23

24

25 26

27 28

29

30 31

32

33

34

available to direct dialers from whichever direction That is, as seen in Fig. 5 the of the link. originator 18 may, by way of example, himself pay the cost of the first link 22 which, for callers in major foreign or metropolitan cities, may in effect be only that for a "local" call. Suitable placement of multiple second intermediary stations 38 in the nationality or location or geographic proximity of the target will minimize the cost of the second link 26 and, again, may result in a only substantially token charge for a "local" call as the second link Finally, by assuring in accordance with this method that the third link 50 is placed between its own intermediary stations 36, 38, the service provider is capable of exercising maximum control over the costs of the third link by, as indicated above, constructing or contracting for the use of reduced-cost dedicated lines or links. Indeed, as should now be apparent while the present invention. may be initially presented or marketed to the public as an economical way of "reversing" charges on calls or communications links established from foreign nationalities or locations of unusually high cost, this fifth embodiment provides an arrangement wherein the relative cost differential in making a call from the originator to the target, or viceversa, is almost besides the point.

Finally, it should be noted and pointed out that although this fifth embodiment of the invention has been described with specific reference to Fig. 5 of the drawings which depicts an intermediary comprised of only two (i.e. first and second) stations 36, 38, those skilled in the art should by now readily appreciate that maximum

2

5

6 7

8

9

10

11

12 13

14

15

16

17

18

19

20

21

22

23

24

25 26

27

28

29

30

31 32

33

34

3 .

efficiency of operation of this last-disclosed method may be realized by increasing the number of first, and/or second, stations 36, 38. That is, in a most preferred form of this fifth embodiment at least the second intermediary station 38 consists of a plurality of substations located suitably about the second national state 16 and, in a still further preferred embodiment, the first intermediary station 36 similarly consists of a plurality of substations located suitably about the first national state 12 or otherwise in sufficient geographic proximity to the locations of service subscriber originators 18, Moreover. such an arrangement be most efficiently and economically practiced implementing each intermediary station or substation with fully or appropriately automated apparatus dedicated to the purposes and operating practices herein disclosed.

While there have been shown and described and pointed out fundamental novel features of the invention as applied to several embodiments thereof, it will be understood that various additional omissions and substitutions and changes in the form and details of the methods described and illustrated, and in the manner of their practice, may be made by those skilled in the art without departing from the spirit of invention. Those skilled in the art will recognize and appreciate, by way of example, that the exact order or sequence in which the various steps that comprise the inventive method are implemented or practiced may be varied as matters of design choice and operating preference and/or to suit or adapt to conditions relevant to the details of the

3

5 6

7

9

11

12

13

14

15 16

17

18

19

20

21 22

23

24

communications links or paths which are initiated or Moreover, although the invention has established. been described herein in the context communications connections between internationallyremote parties, the same or similar cost-saving methods may be applied to intranational communications where the originator and target are located in the same national state and the costs of a conventional direct communications connection between the parties are notably greater when the path is established by the originator than when established by the target. It is also contemplated that, in order to further minimize the costs of the first communications link 22 in the various disclosed embodiments of the invention, that link may comprise a high speed or other data link over which the originator can transmit intermediary a compressed or otherwise defined packet or batch of information containing such data as the identity and/or location of the intended target, and the identity and/or location of the originator. It is the intention, therefore, to be limited only as indicated by the scope of the claims appended hereto.

WU 92/01550 PC1/0591/04/0

-28-

1	CLAIMS
2	
3	What is claimed is:
4	1. A method of completing a
5	communications connection between exactly two
6	persons each internationally-remote from the other,
7	said persons comprising an originator at a location
8	in a first national state and a receptor at a
9	location in a second national state, comprising the
10	steps of:
11	(A) initiating a first
12	communications connection from the location of said
13	originator to an intermediary in a national state
14	other than said first national state for the sole
15	purpose of supplying said intermediary with
16	identifying information relating to at least one of
17	the identity of the receptor, the location of the
18	receptor, the identity of the originator and the
19	location of the originator;
20	(B) communicating to said
21	intermediary, through said first communications
22	connection, said identifying information;
23	(C) terminating said first
24	<ul> <li>communications connection after said step of</li> </ul>
25	communicating the identifying information to the
26	<pre>intermediary;</pre>
27	(D) initiating a second
28	communications connection from said intermediary to
. 29	the location of the receptor;
30	(E) initiating a third
31	communications connection from said intermediary to
32.	the location of the originator; and
33	(F) connecting said second and third
34	communications connections so as to link the

	··
1	internationally-remote locations of and thereb
. 2	complete a communications connection between th
3	originator and the receptor;
4	wherein said step (B) is carried ou
5	after said step (A), said step (C) is carried ou
. 6	after said step (B), and said steps (D), (E) and (F)
7	are carried out after said step (C).
8	2. A method in accordance with claim 1
9	wherein said identifying information communicated to
10	the intermediary comprises a telephone number of the
11	location of the receptor.
12	3. A method in accordance with claim 1,
13	wherein said second and third communications
14	connections comprise voice-type telephone links so
-15	as to enable a telephone conversation between the
16	originator and the receptor on completion of said
17	steps (D), (E) and (F).
18	4. A method in accordance with claim 2,
19	wherein said second and third communications
20	connections comprise voice-type telephone links so
21	as to enable a telephone conversation between the
22	originator and the receptor on completion of said
23	steps (D), (E) and (F).
24	5. A method in accordance with claim 1,
25	wherein said first communications connection is
26	initiated by the originator.
27	6. A method in accordance with claim 1,
28	wherein said identifying information is communicated
29	to said intermediary by the originator.
30	7. A method in accordance with claim 1,
31	wherein said second communications connection is
32	initiated utilizing the identifying information
33	communicated to the intermediary over said first
2.4	to the intermediary over said first

communications connection.

34

1	8. A method in accordance with claim 6
2	wherein said second communications connection is
3	initiated utilizing the identifying information
4	communicated to the intermediary over said first
5	communications connection.
6	9. A method in accordance with claim 1,
7	wherein said step (F) is carried out after said
8	steps (D) and (E).
9	10. A method in accordance with claim 9,
10	wherein said step (E) is carried after said step
11	(D).
12	11. A method in accordance with claim 1,
13	wherein said intermediary is located in said second
14	national state.
15	12. A method in accordance with claim 1,
16	wherein the intermediary performs said step (F) of
17	connecting the second and third communications
18	connections.
19	13. A method in accordance with claim 11,
20	wherein said intermediary comprises a first station
21 .	and a second station, said second station being
22	located in closer physical proximity than said first
23	station to the receptor, said intermediary of said
24	steps (A), (B) and (C) comprising said first
25	station, said intermediary of said steps (D) and (E)
26	comprising said second station, and further
27	comprising the steps of:
28	(G) initiating a fourth
29 .	communications connection from said first station to
30	said second station; and
31	(H) communicating from said first
32	station to said second station, through said fourth
33	communications connection, said identifying
34	information communicated to said first station

<del>-</del>	enrough said first communications connection.
. 2	14. A method in accordance with claim 13
3	wherein said steps (G) and (H) are carried ou
. 4	between said steps (C) and (D).
5	15. A method in accordance with claim 1
. 6	wherein said intermediary comprises a first station
7	and a second station, said second station being
8	located in closer physical proximity than said first
9	station to the receptor, said intermediary of said
10	steps (A), (B) and (C) comprising said first
11	station, said intermediary of said steps (D) and (E)
12	comprising said second station, and further
13	comprising the steps of:
14	(G) initiating a fourth
-15	communications connection from said first station to
16	said second station; and
17	(H) communicating from said first
18	station to said second station, through said fourth
19	communications connection, said identifying
20	information communicated to said first station
21	through said first communications connection.
22	16. A method in accordance with claim 15,
23	wherein said steps (G) and (H) are carried out
24	between said steps (C) and (D).
25	17. A method in accordance with claim 1,
26	wherein said intermediary comprises a first station
27	and a second station, said second station being
28	located in said second national state, said
29	intermediary of said steps (A), (B) and (C)
30	comprising said first station, said intermediary of
31	said steps (D) and (E) comprising said second
32	station, and further comprising the steps of:
33	(G) initiating a fourth
34	communications connection from said first station to

1 said second station; and 2 (H) communicating from said first station to said second station, through said fourth 3 communications connection, said identifying information communicated to said first station 5 through said first communications connection. 6 7 A method in accordance with claim 17, wherein said steps (G) and (H) are carried out 8 9 between said steps (C) and (D). 10 A method in accordance with claim 17, 11 wherein said step (F) is carried out at said second 12 station of said intermediary. 13 20. Α method of completing 14 communications connection between exactly 15 persons each internationally-remote from the other, 16 said persons comprising an originator at a location 17 in a first national state and a receptor in a second 18 national state, comprising the steps of: 19 (A) supplying to a means 20 establishing communications connections, through a 21 first communications link connecting said means and 22 the originator, identifying information relating to at least one of the identity of the receptor, the 23 24 location of the receptor, the identity of the 25 originator and the location of the originator, said first link being initiated by the originator and 26 27 being directed by the originator to said means for 28 the sole purpose of supplying said means with said 29 identifying information, said means for establishing 30 communications connections being located at location remote from the location of the originator; 31 32 (B) initiating a communications link from said means to the location 33 34 of the receptor;

1	(C) initiating a third
. 2	communications link from said means to the location
3	of the originator; and
4	(D) connecting said second and third
5	communications links so as to complete a
. 6	communications connection between the
<b>7</b> ·	internationally-remote locations of the originator
8	and receptor;
<b>9</b>	whereby said steps (B), (C) and (D)
10 ,	are carried out after said step (A).
11 '	21. A method in accordance with claim 20,
12	wherein said means comprises a first intermediary
13	and a second intermediary including means for
14	establishing a fourth communications link connecting
·15	said first and second intermediaries, said second
16	intermediary being located in a national state other
17	than said first national state, and wherein said
18	first communications link connects said first
19	intermediary and the originator.
20	22. A method in accordance with claim 21,
21	wherein said first intermediary is located in said
22	first national state of the originator.
<b>23</b>	23. A method in accordance with claim 21,
24	wherein said second intermediary initiates said
25	second and third communications links.
26	24. A method in accordance with claim 23,
27	further comprising the step of (E) communicating
28	said identifying information from said first to said
29 .	second intermediary using a fourth communications
30	link established by said means for establishing a
31	fourth communications link.
32	25. A method in accordance with claim 23,
33	further comprising the step of (E) communicating a
34	receptor location-identifier, derived from said

1	identifying information, from said first to said
2	second intermediary using a fourth communications
3	link established by said means for establishing said
4	fourth communications link.
5	26. A method in accordance with claim
6	24, wherein said first intermediary is located in
7	said first national state of the originator.
8	27. A method in accordance with claim 25,
.9	wherein said first intermediary is located in said
10	first national state of the originator.
11	28. A method in accordance with claim 21,
12	wherein said second intermediary is located in said
13	second national state.
14	29. A method in accordance with claim 22,
15	wherein said second intermediary is located in said
16	second national state.
17	30. A method in accordance with claim 24,
18	wherein said second intermediary is located in said
19	second national state.
20	31. A method in accordance with claim 26,
21	wherein said second intermediary is located in said
22	second national state.
23	32. A method in accordance with claim 20,
24	<pre>wherein said step (A) comprises the steps of:</pre>
25	(E) establishing the first
26	communications link;
27 .	(F) communicating said identifying
28	information from the originator to said means; and
29	(G) terminating the first
30	communications link;
31	wherein said step (F) is carried out
32	after said step (E) and said step (G) is carried out
33	after said step (F).
34	

_	33. A Method in decordance with Claim 32,
2	wherein said means comprises a first intermediary,
3	a second intermediary and means for establishing a
. 4	fourth communications link connecting said first and
5	second intermediaries, said second intermediary
. 6	being located in a national state other than said
7	first national state, and wherein said first
8	communications link connects said first intermediary
9	and the originator.
10	34. A method in accordance with claim 33,
11	wherein said first intermediary is located in said
12	first national state of the originator.
13	35. A method in accordance with claim 20,
14	wherein said first communications link comprises a
15	data link.
16	36. A method in accordance with claim 32,
17	wherein said first communications link comprises a
18	data link.
19	37. A method in accordance with claim 21,
20	wherein said fourth communications link comprises a
21	data link.
22	38. A method in accordance with claim 37,
23	wherein said first communications link comprises a
24	data link.
25	39. A method in accordance with claim 37,
26	wherein said second intermediary is located in said
27	second national state and said first intermediary is
8	located in a national state other than said first
9	and second national states.
0	40. A method in accordance with claim 39,
1	wherein said first intermediary is located in said
2	first national state.
3	41. A method in accordance with claim 21,
4	wherein said fourth communications link comprises a

1	high speed data link.
2	42. A method in accordance with claim 20,
3	wherein said means performs said step (D) of
4	connecting the second and third communications
5	links.
6	43. A method in accordance with claim 21,
7	wherein said second intermediary performs said step
8	(D) of connecting the second and third
9	communications links.
10	44. A method in accordance with claim 23,
11	wherein said second intermediary performs said step
12	(D) of connecting the second and third
13	communications links.
14	45. A method in accordance with claim 21,
15	wherein said means further comprises a third
16	intermediary including means for establishing a
17	fifth communications link connecting said second and
18	third intermediaries, said third intermediary being
19	located in said second national state.
20	46. A method in accordance with claim 45,
21	wherein said third intermediary initiates said
22	second and third communications links.
23	47. A method in accordance with claim 46,
24	<pre>further comprising the steps of:</pre>
25	(E) communicating said identifying
26	information from said first to said second
27	intermediary using a fourth communications link
28	established by said means for establishing a fourth
29	communications link; and
30	(F) communicating said identifying
31	information from said second to said third

intermediary using a fifth communications link

established by said means for establishing a fifth

communications link.

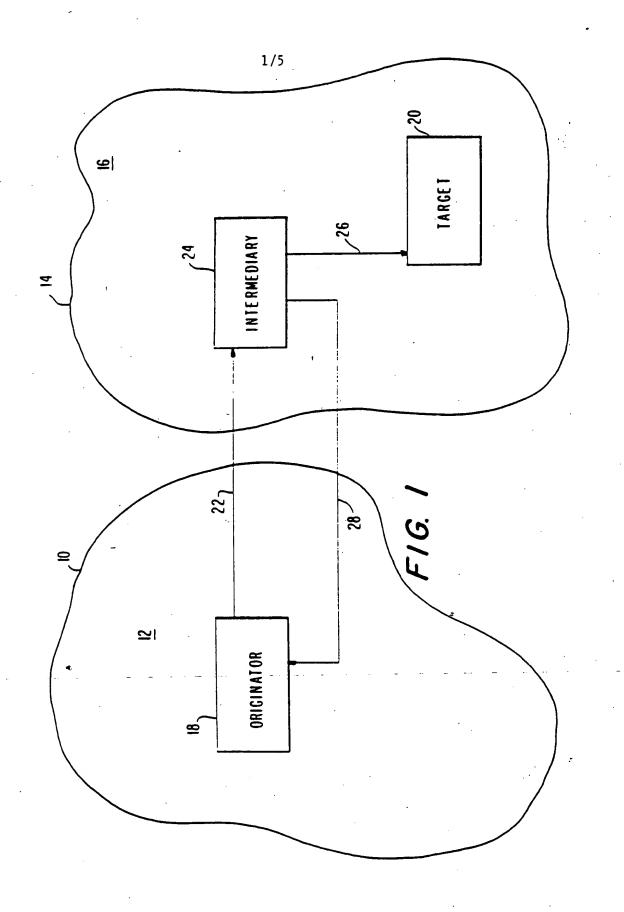
32

33 34

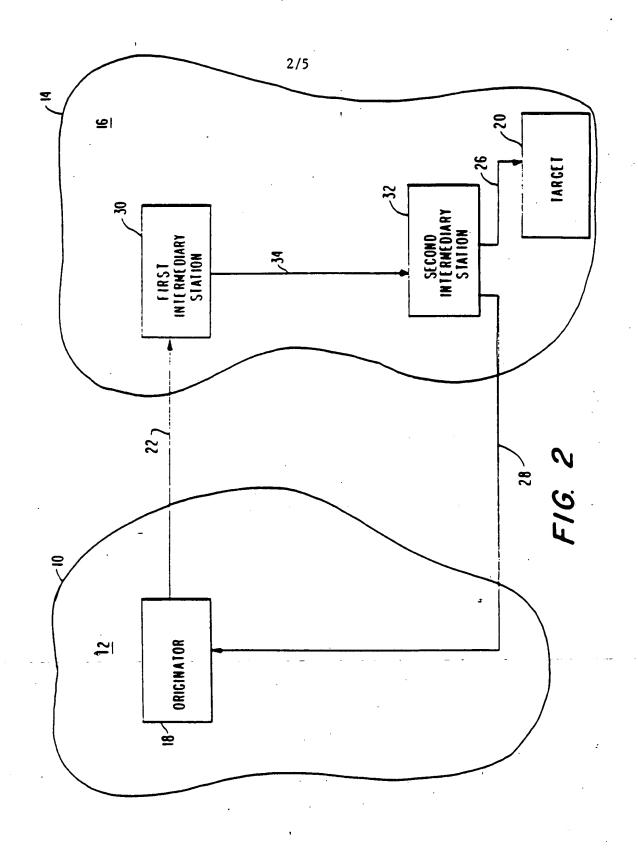
1	48. A method in accordance with claim 47
2	wherein said first intermediary is located in said
3	first national state of the originator.
. 4	49. A method in accordance with claim 47
5	wherein said second and third intermediaries are
. 6	located in said second national state.
7	50. A method in accordance with claim 49
8	wherein said third intermediary is located in closes
9	proximity to said target than said second
10	intermediary.
11	51. A method in accordance with claim 50,
12	wherein said first intermediary is located in said
13	first national state of the originator.
14	52. A method of completing a composite
15	communications connection between exactly two
16	persons each internationally-remote from the other,
17	said persons comprising an originator at a location
18	in a first national state and a receptor at a
19	location in a second national state, comprising the
20	steps of:
21	(A) initiating a first
22	communications connection from the location of said
23	originator to a first station of a means for
24	establishing communications connections, said first
25	station being located in geographic proximity to the
26	location of the originator;
27	(B) supplying to the first station,
28	through the first communications link connecting the
29 .	first station and the originator, identifying
30	information relating to at least one of the identity
31	of the receptor and the location of the receptor;
32	(C) maintaining said first
33	communications connection during the entire time
34	from said initiation thereof to the completion of

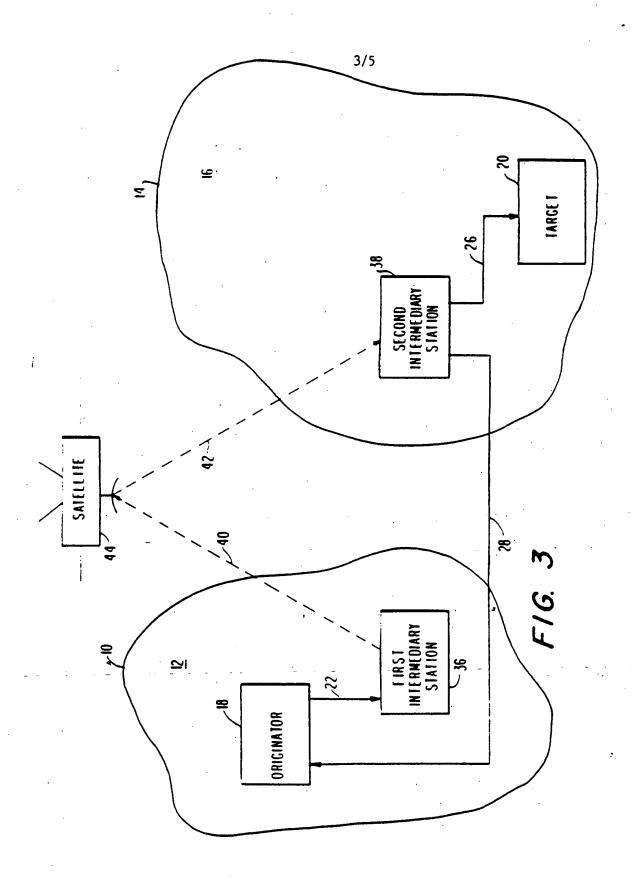
1	said composite communications connection;
2	(D) transferring said identifying
3	information to a second station of said means for
4	establishing communications connections, said second
5	station being located in closer geographic proximity
6	to the location of the receptor than said first
7	station;
8	(E) initiating a second
9	communications link from said second station to the
10	location of the receptor;
11	(F) initiating a third
12	communications link from said second station to said
13	first station;
14	(G) connecting said second and third
15	communications links at said second station; and
16	(H) connecting said third and first
17	communications links at said first station so as to
18	complete a composite communications connection
19	between the internationally-remote locations of the
20 ·	originator and receptor over the combination of said
21	first, second and third communications links;
22	whereby said steps (E), (F), (G) and
23	(H) are carried out after said step (A), said step
24	(D) is carried out after said step (A), and said
25	step (F) is carried out after said step (D).
26	53. A method in accordance with claim 52,
27	wherein said first station includes means for
28	establishing a fourth communications link at least
29 .	temporarily connecting said first and second
30	stations and over which said identifying information
31	is supplied from said first to said second station.
32	54. A method in accordance with claim 53,
33	wherein said fourth communications link comprises a
34	unidirectional link for transmitting said

_	recordifying information from Said first to Said
2	second station.
3	55. A method in accordance with claim 53,
4	further comprising the step of (I) terminating said
5	fourth communications link after said supplying of
. 6	said identifying information from said first to said
7	second stations over said fourth link.
8	56. A method in accordance with claim 52,
9	wherein said first station is located in said first
10	national state of the originator.
11	57. A method in accordance with claim 52,
12	wherein said second station is located in said
13	second national state of the receptor.
14	58. A method in accordance with claim 52,
15	wherein said first station is located in said first
16	national state of the originator and the second
17	station is located in said second national state of
18	the receptor.
19	59. A method in accordance with claim 52,
20 .	wherein said second station performs said step (E)
21	of initiating said second communications link.
22	60. A method in accordance with claim 52,
23	wherein said second station performs said step (F)
24	of initiating said third communications link.
25	61. A method in accordance with claim 59,
26	wherein said second station performs said step (F)
27	of initiating said third communications link.

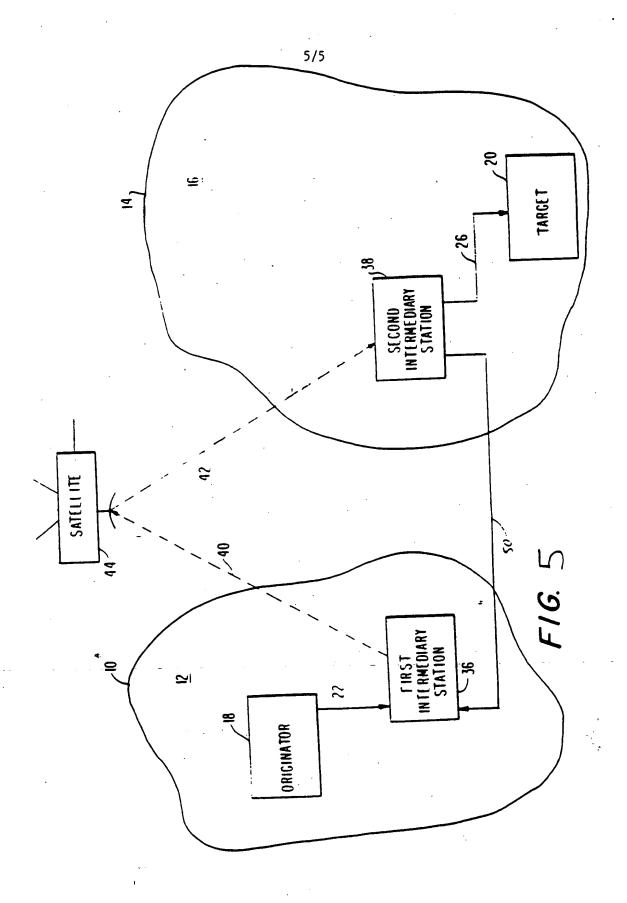


WO 92/01350





SUBSTITUTE SHEET



SUBSTITUTE SHEET

# INTERNATIONAL SEARCH REPORT

International Application No PCT/US91/C4700

I. CLAS	SIFICATIO	N OF SUBJECT MATTER (if several co	lassification symbols analy, indicate all) 6					
According to International Patent Classification (IPC) or to both National Classification and IPC IPC(5): HOLM 3/42; U.S.CL.: 379/207.								
II. FIELD	S SEARCH	(EO						
Minimum Documentation Searched 1								
Classificat	tion System		Classification Symbols					
U.S	J.S. CL. 379/207,209,218,221,223.							
Documentation Searched other than Minimum Documentation to the Extent that such Documents are Included in the Fields Searched								
Category *		ONSIDERED TO BE RELEVANT		T				
	Chang	on of Document, 11 with Indication, where a	appropriate, of the relevant passages 17	Relevant to Claim No. 13				
US,A, 4,139,739 (von Meister et al) 13 February 1979, see abstract.				1-10,12,20, 32,35,36,42 11,13-19,21				
				31,33,34,37				
Y	WO,A	89/06083 (Gordon et see abstract.	t al) 29 JUNE 1989	11,13-19,21- 31,33,34,37- 41,43-61				
	<del>.</del>			• • • • • • • • • • • • • • • • • • • •				
4								
* Special categories of cited documents: **  The document defining the general state of the art which is not considered to be of particular relevance.  Expecial categories of cited documents state of the art which is not considered to be of particular relevance.  The earlier document but published on or after the international filing date.  The document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified).  The document referring to an oral disclosure, use, oshibition or other means.  The document published prior to the international filing date but later than the priority date claimed.  The document published after the international filing date but later than the priority date claimed.  The later document published after the international filing date of priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application but cited to understand the priority date and not in conflict with the application of priority date and not in conflict with the application of priority date and not in conflict to the priority date and not in conflict to understand the priority date and not in conflict to understand the priority date and not in conflict to understand the priority date and not in conflict to understand the priority date and not in conflict to understand the priority date and not in conflict to understand the priority date and not invention cannot be considered novel or cannot be considered novel or cannot be considered novel or cannot								
IV. CERTIFICATION								
20 August 1991 18 SEP 1991								
ISA/US  Signature of Anthorized Office:  Wing Fu Chan  Wing fu Chan								